

# Grocery Retail

Kevin Grier

November 2024

UFCW  
Local 401



# Overview Performance

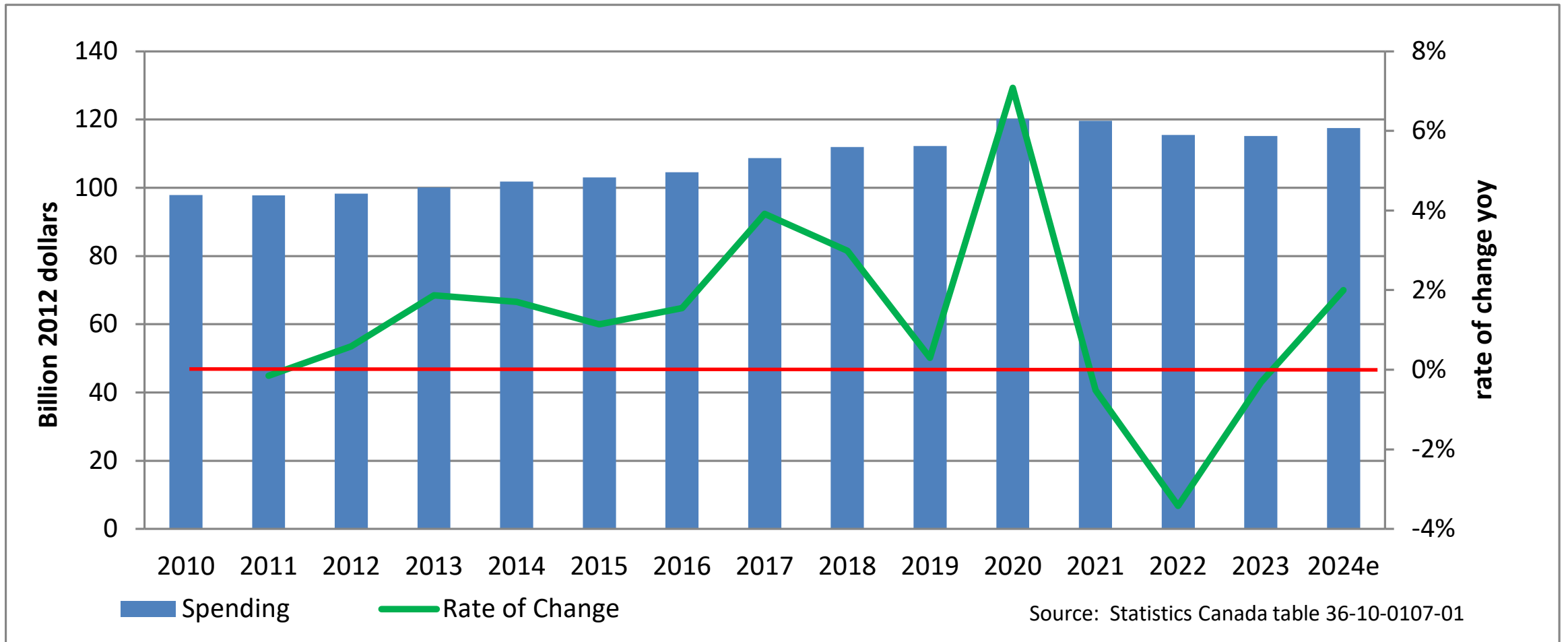


# Overview

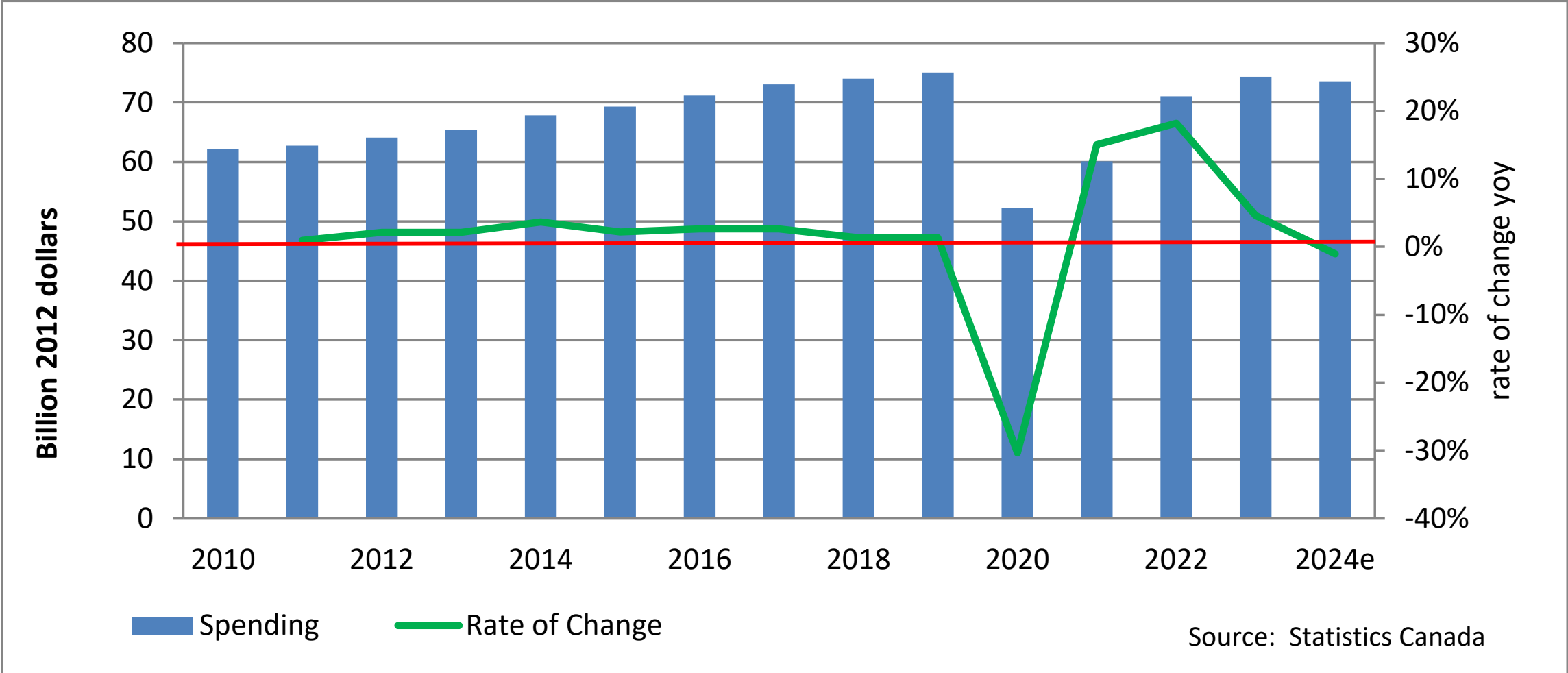
Performance



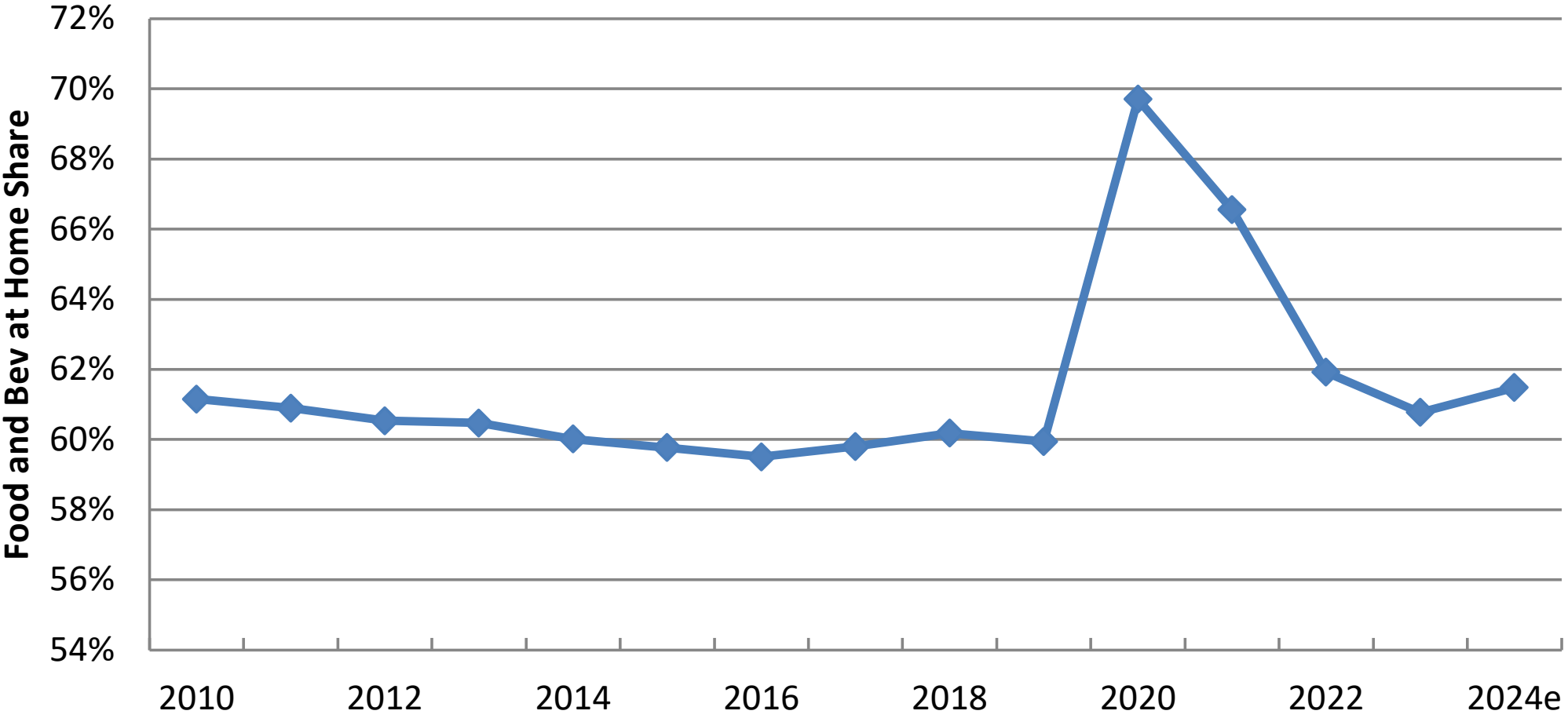
# Food and Non-Alcoholic Beverage Spending at Home, Annual 2010-2024



# Food and Beverage Spending Away from Home, Annual 2010-2024



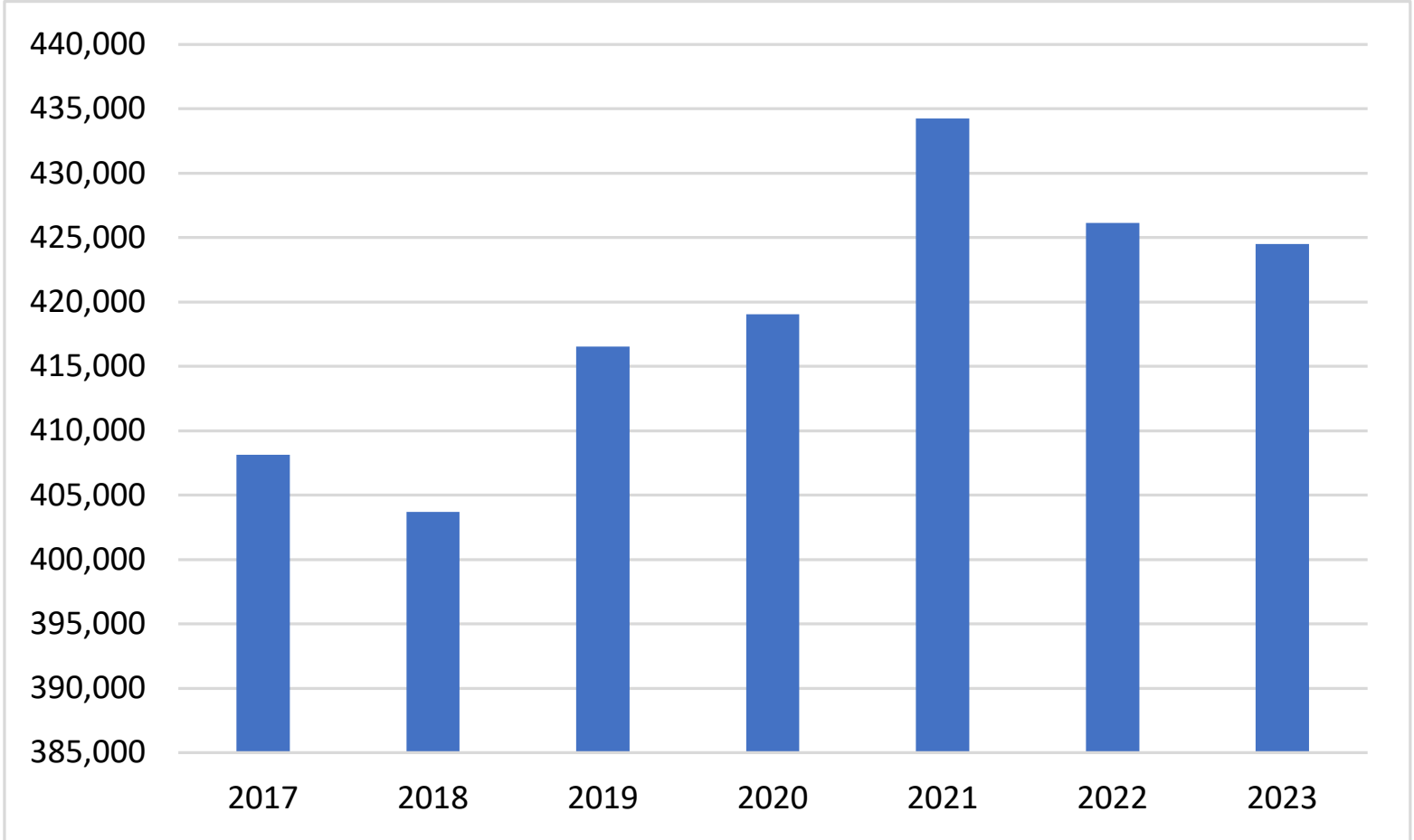
# At Home Share of Total Food and Beverage Spending 2010-2024



Source: Statistics Canada

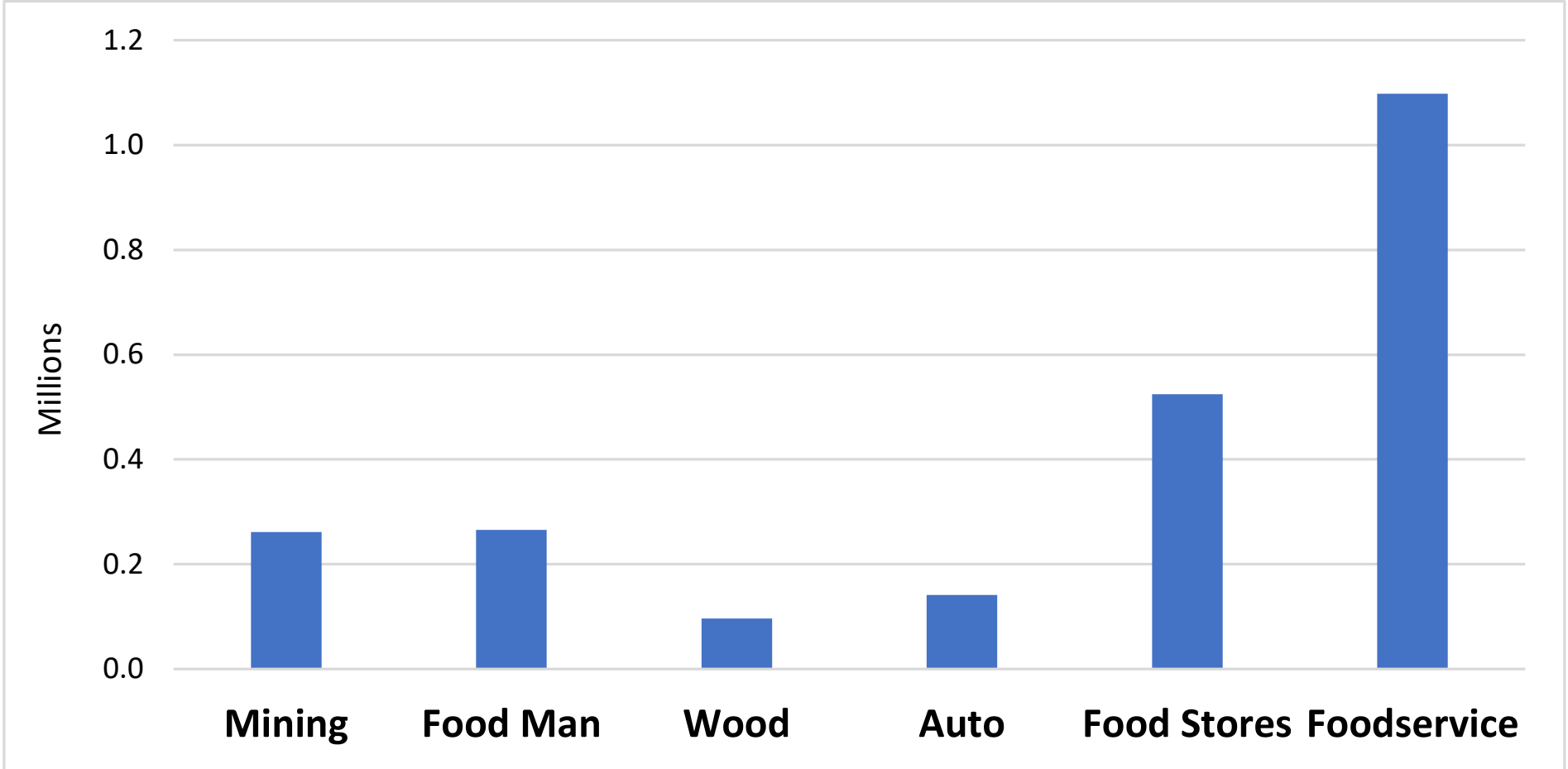


# Grocery and Convenience Employment, Annual 2017-2023

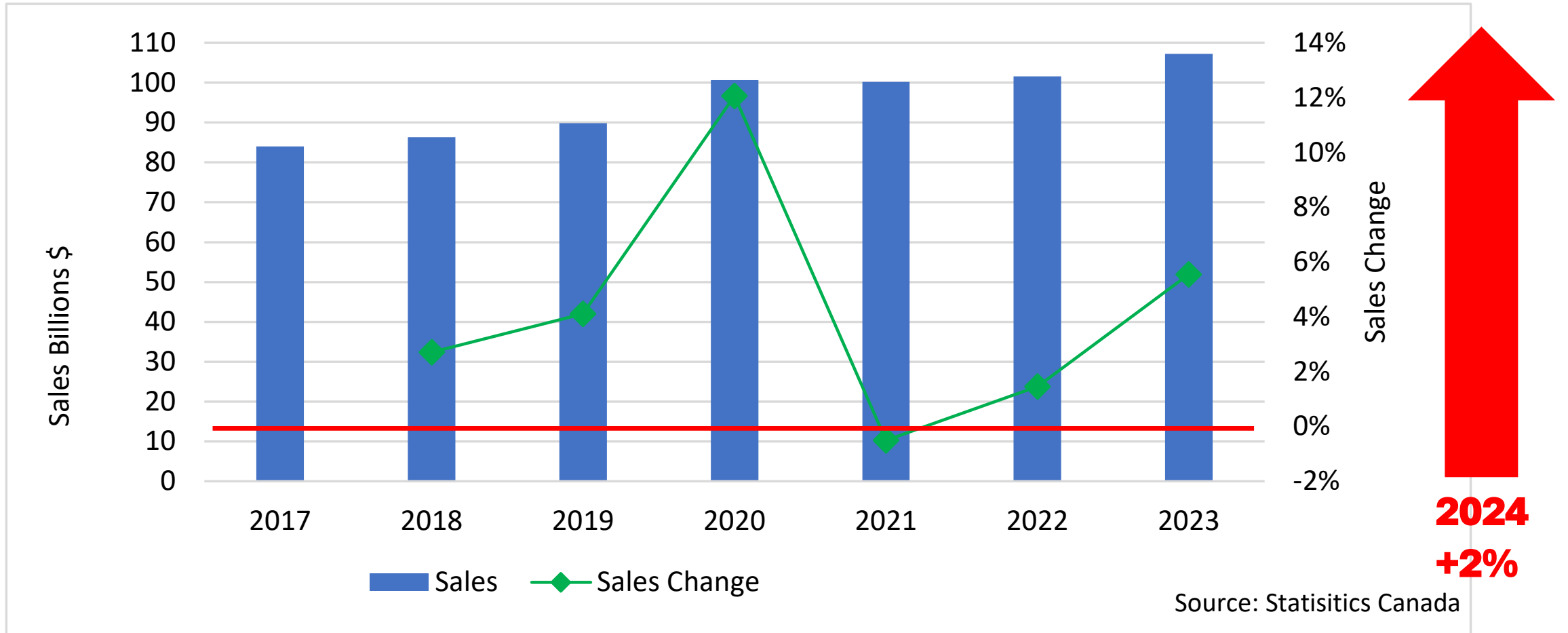




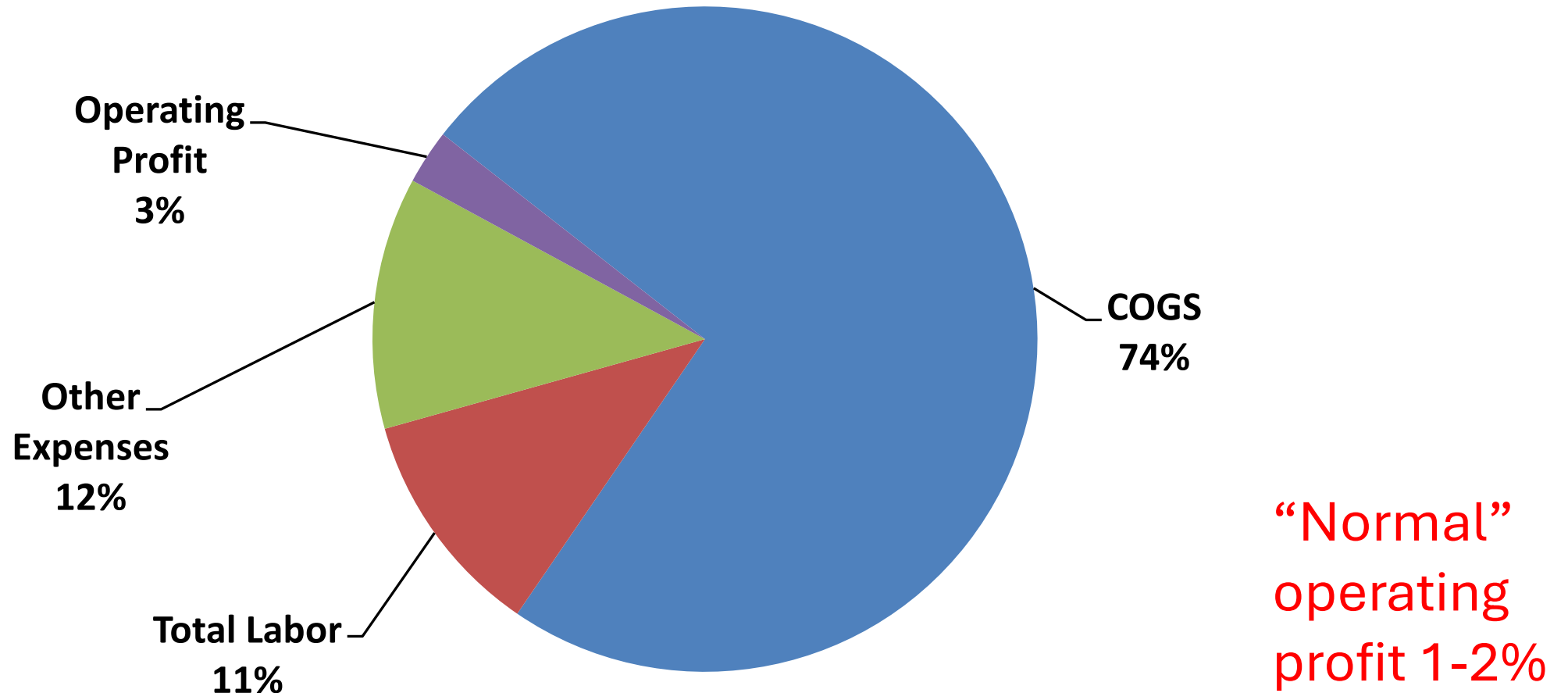
# Employment Perspective 2023



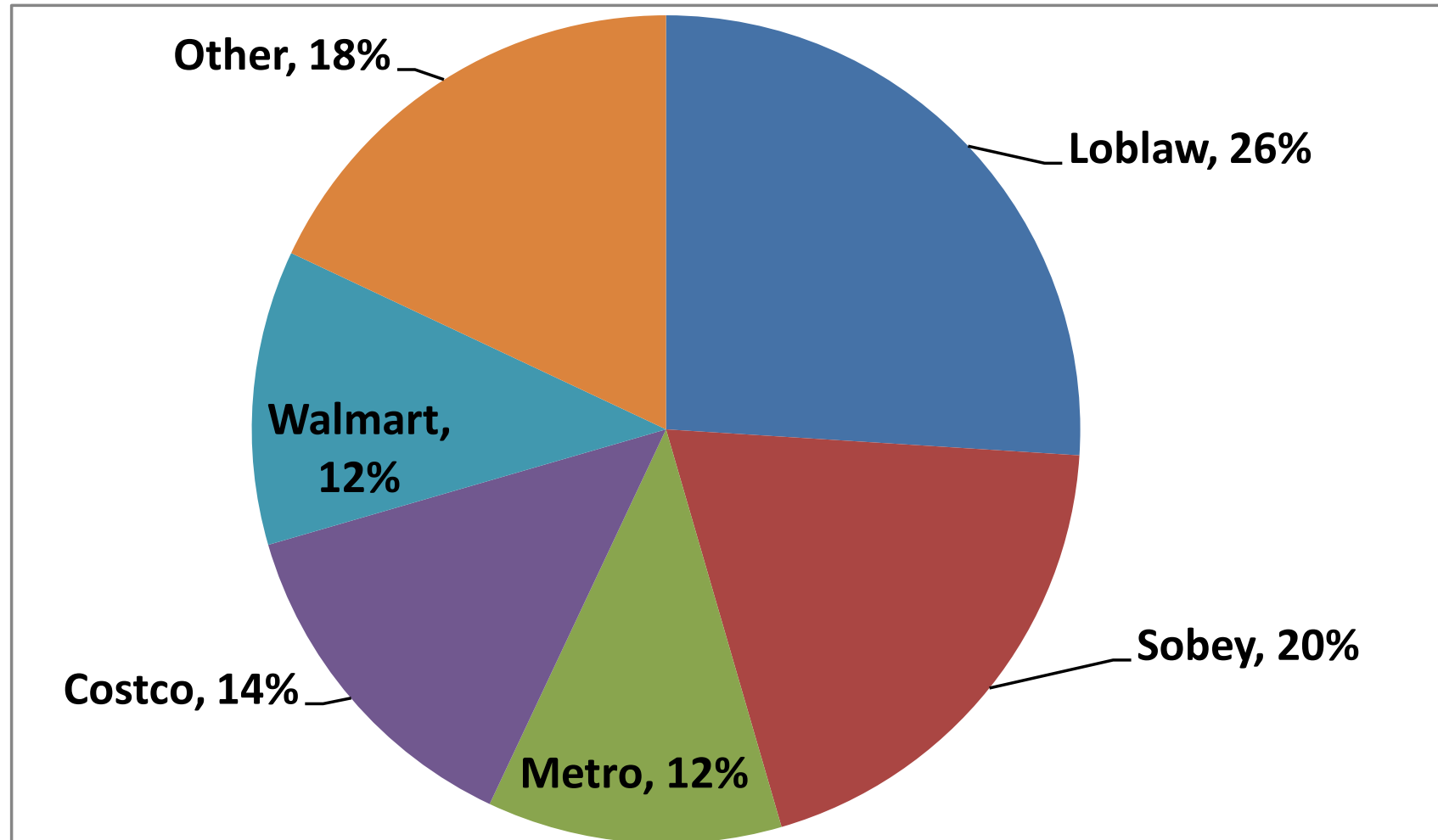
# Supermarket Sales 2017-2023



# Supermarket Revenue Breakdown 2022



# Grocery Market Share 2022



Source: Grier Estimates

A magnifying glass with a black frame and handle is positioned over a laptop screen. The word "RECAP" is written in large, bold, black, sans-serif capital letters across the center of the magnifying glass's lens. The background is a blurred office desk with a laptop keyboard, a white mug, and some papers.

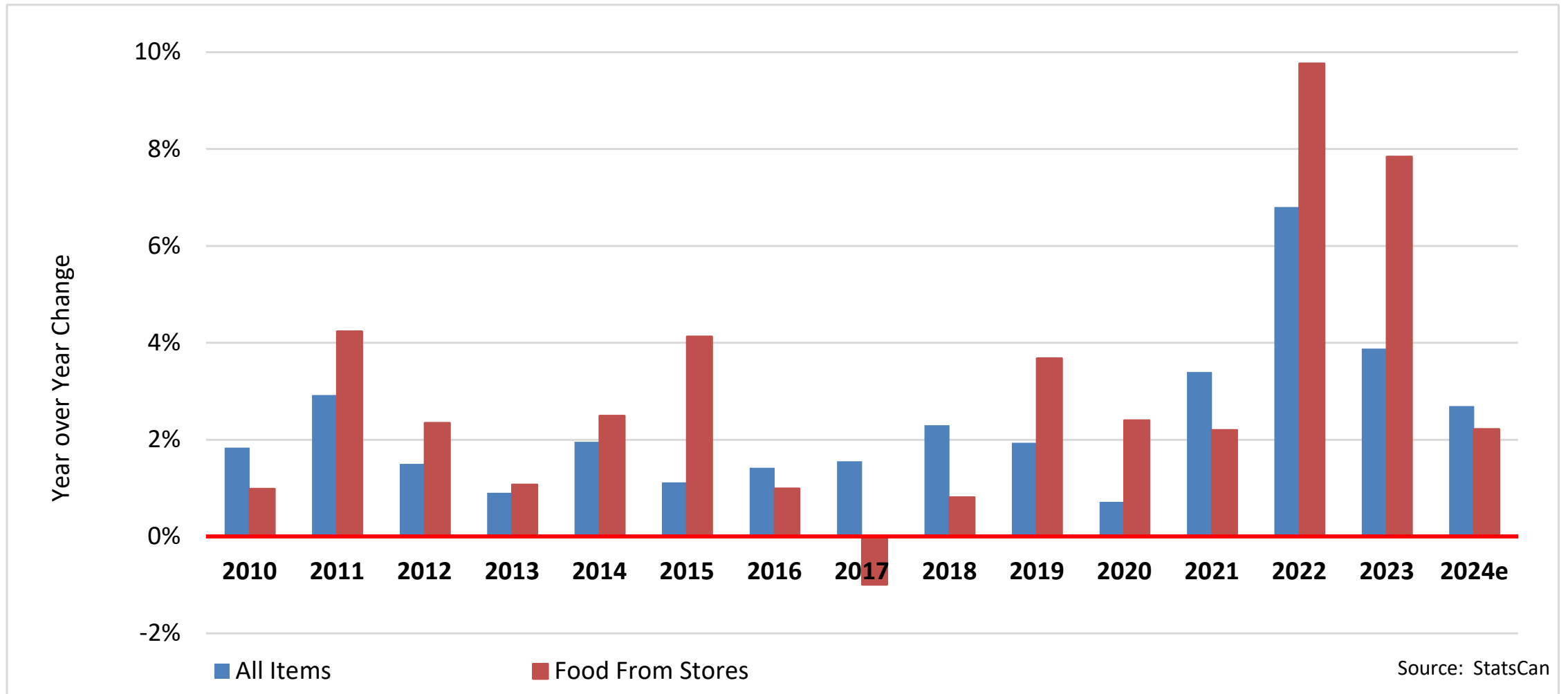
**RECAP**

**Overview**

# **Performance**

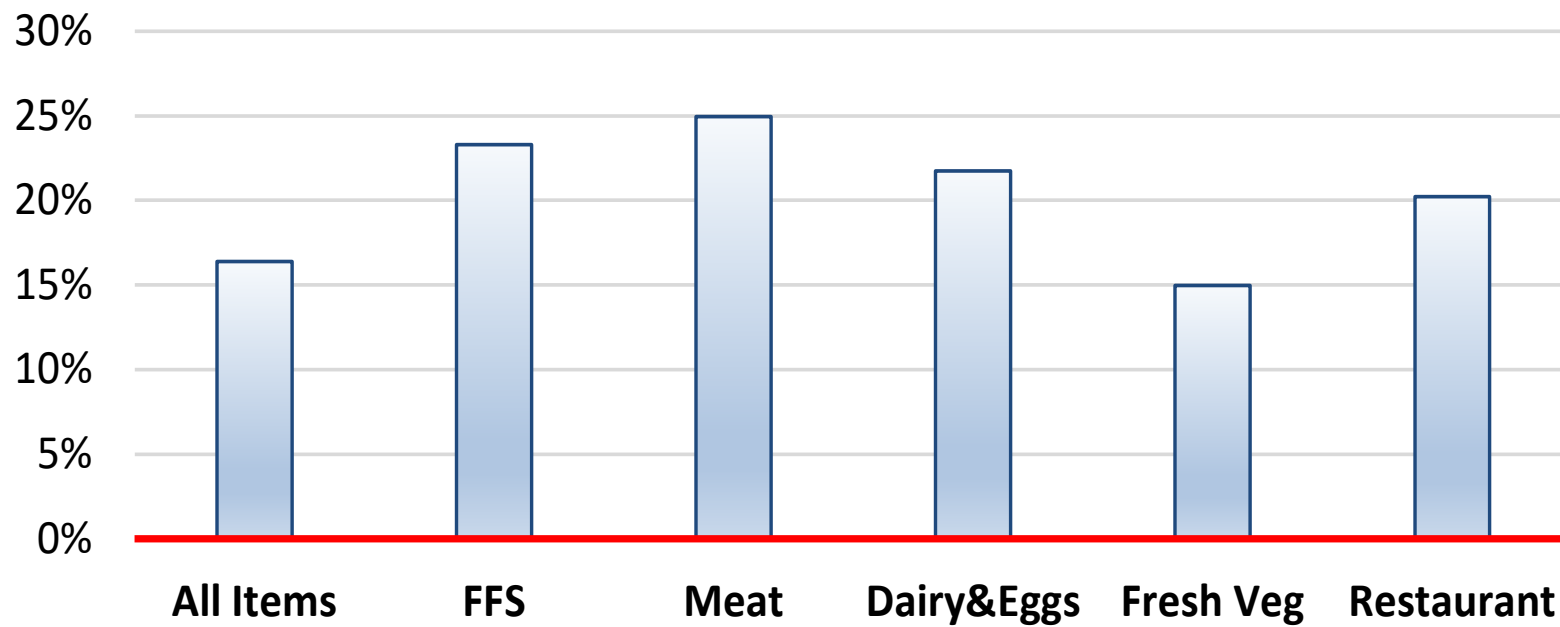


# Inflation Rate: All Items and Food From Stores 2010-2024e



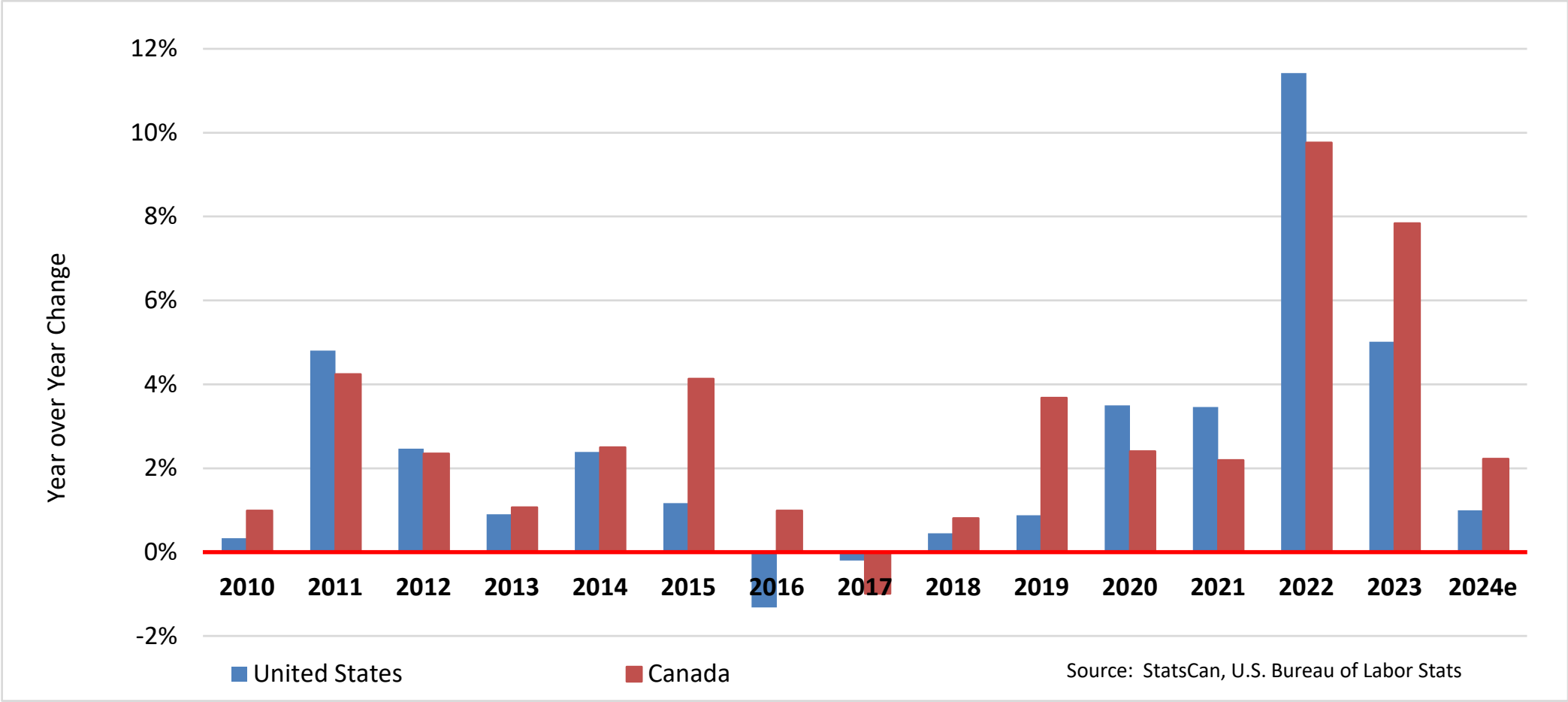


### Canadian Consumer Inflation Q3 2024 vs Q1 2021

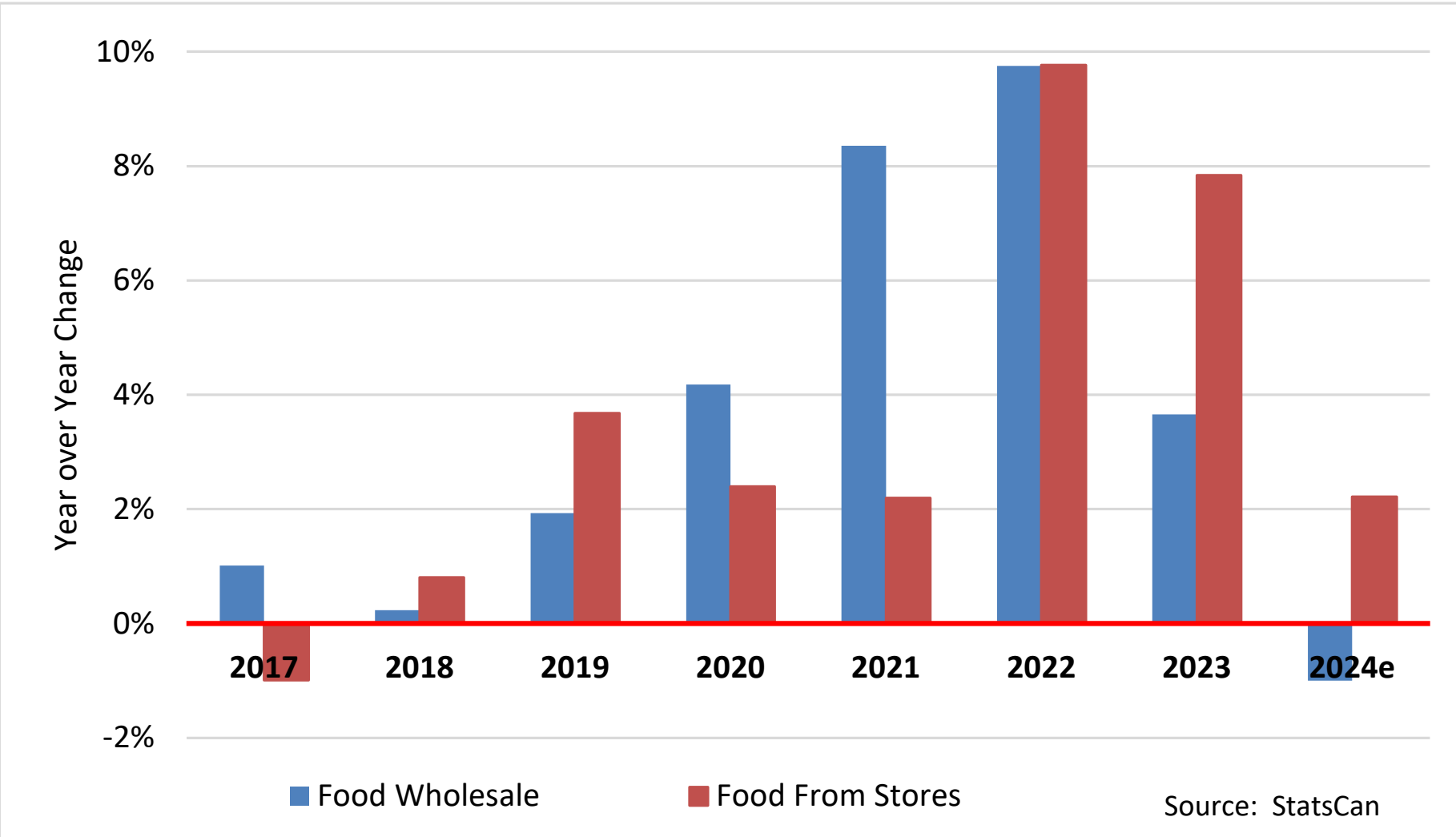




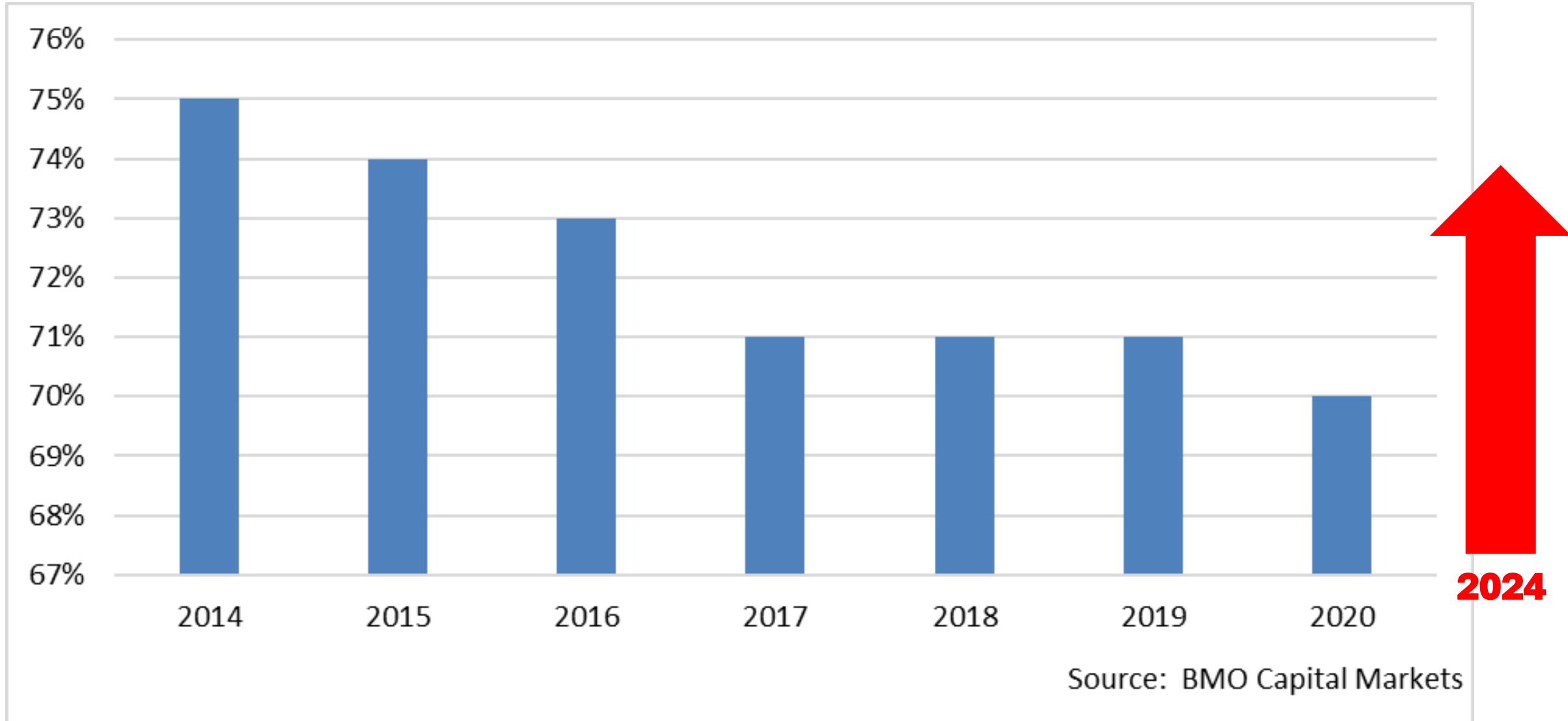
# Canada and U.S. Food Store Inflation 2010-2024e



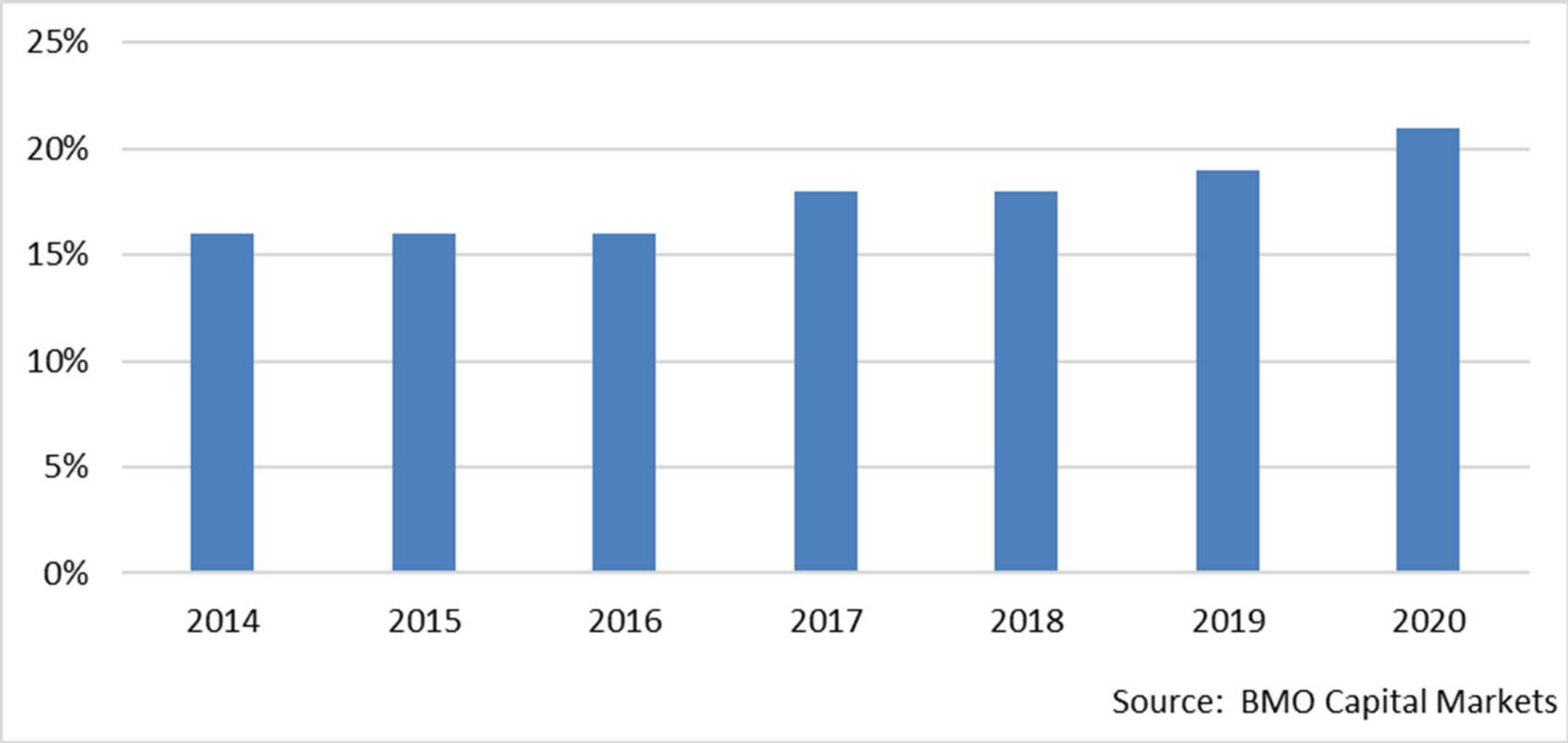
# Food Retail vs Wholesale Price Changes 2017-2024e



# Top Four Market Share 2014-2024?

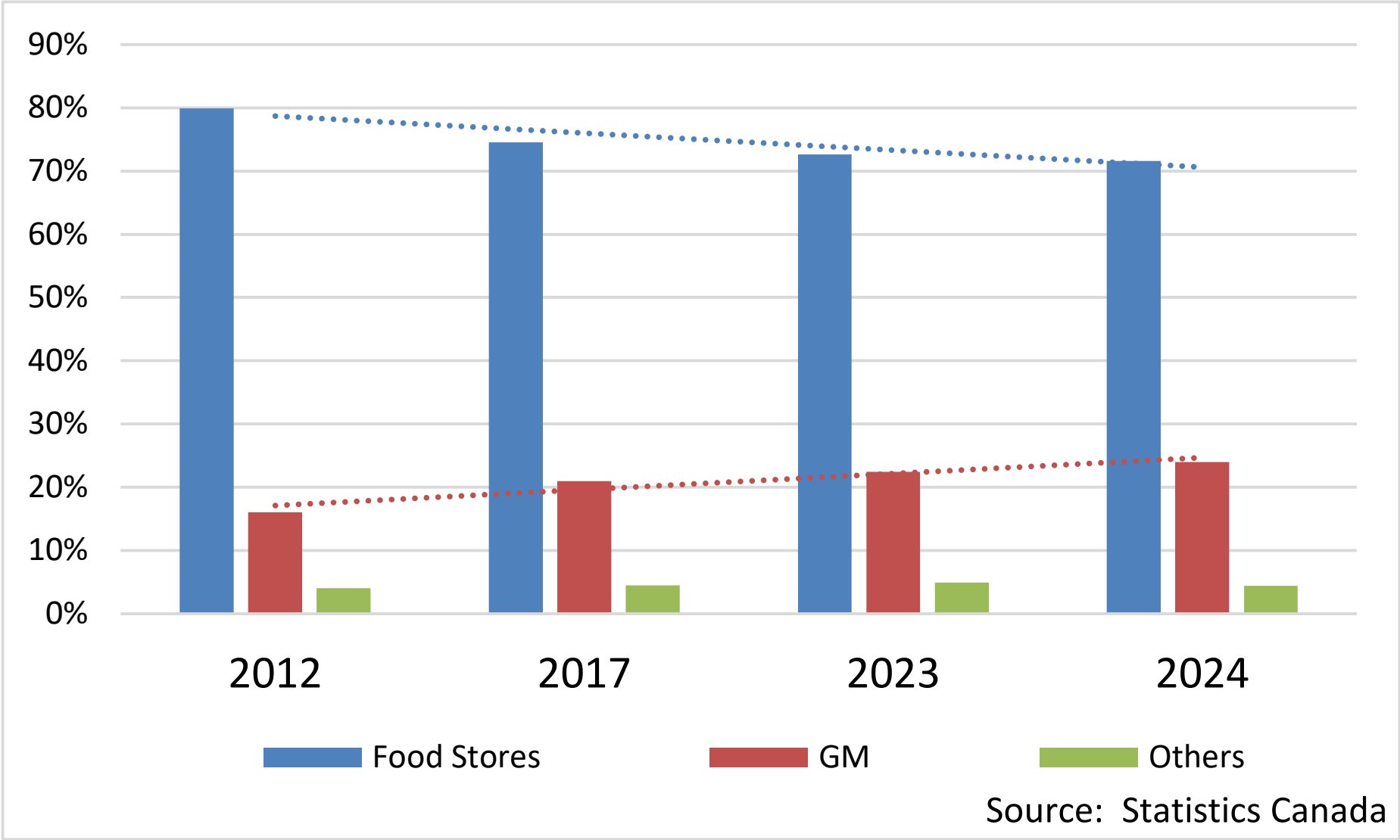


# “Other” Grocery Banner Sales

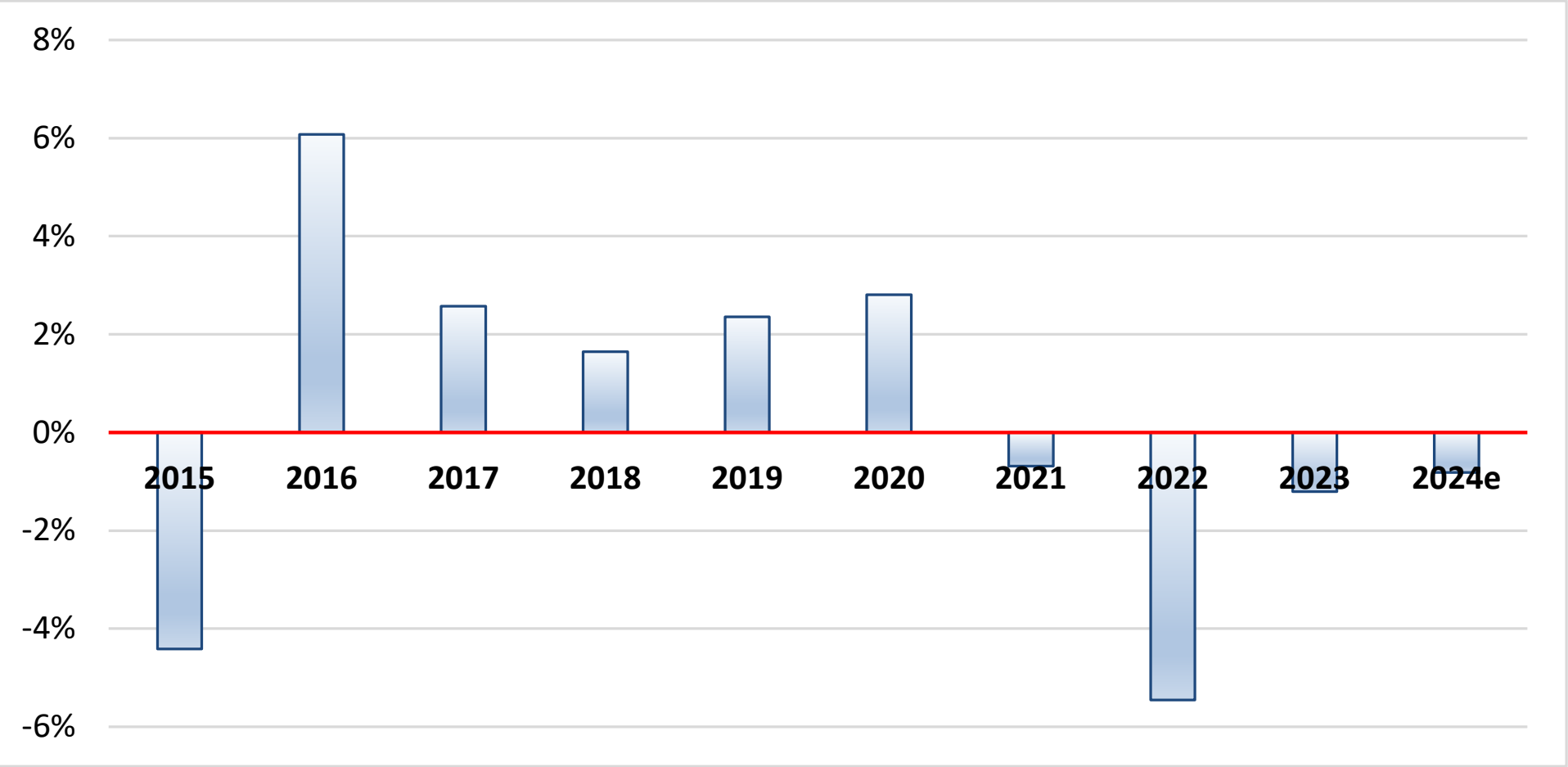


**2024**

# Food Sales Market Share Food Stores vs General Merchandise 2012, 2017, 2023, 2024

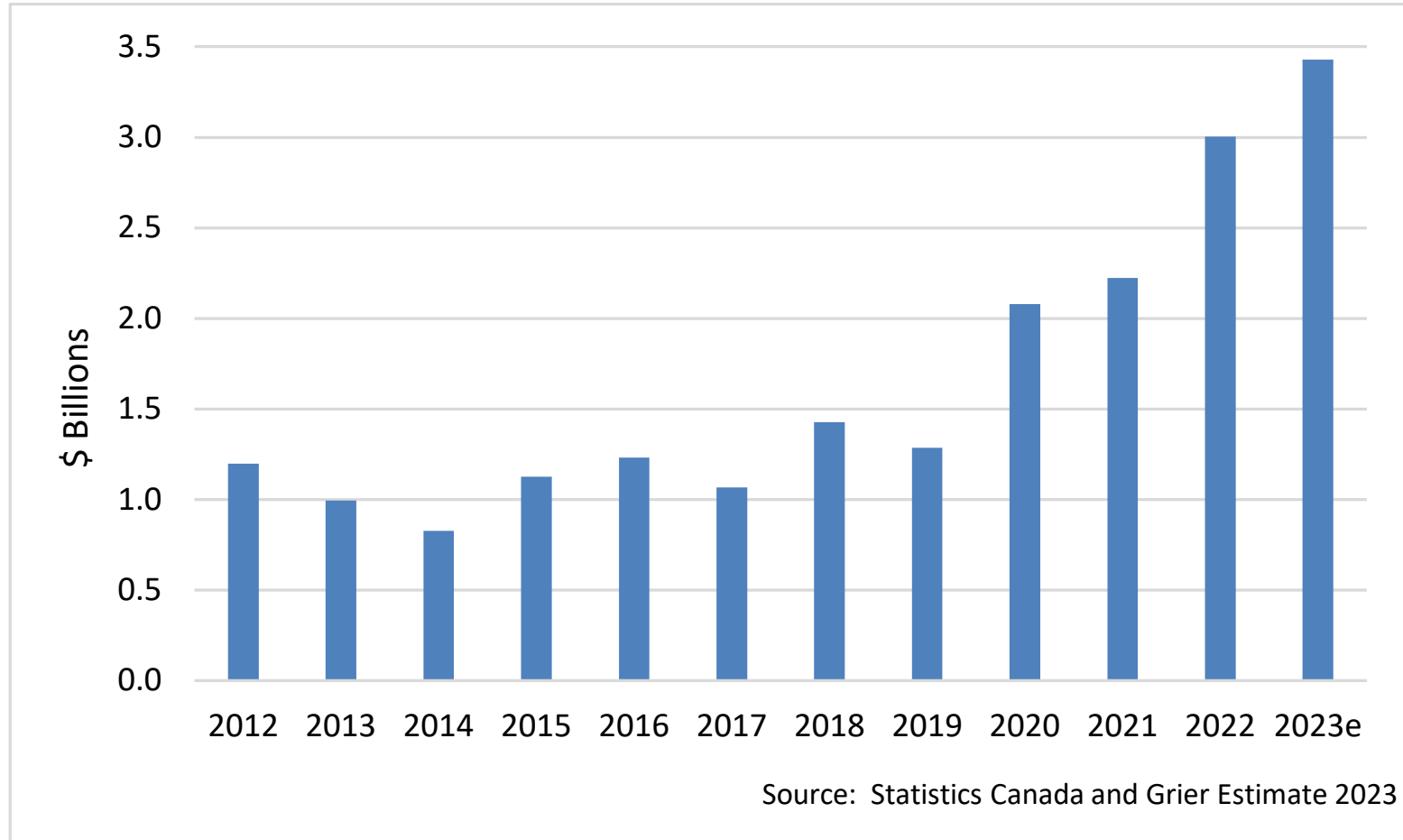


# Food Store Change In Value Added 2015-2024



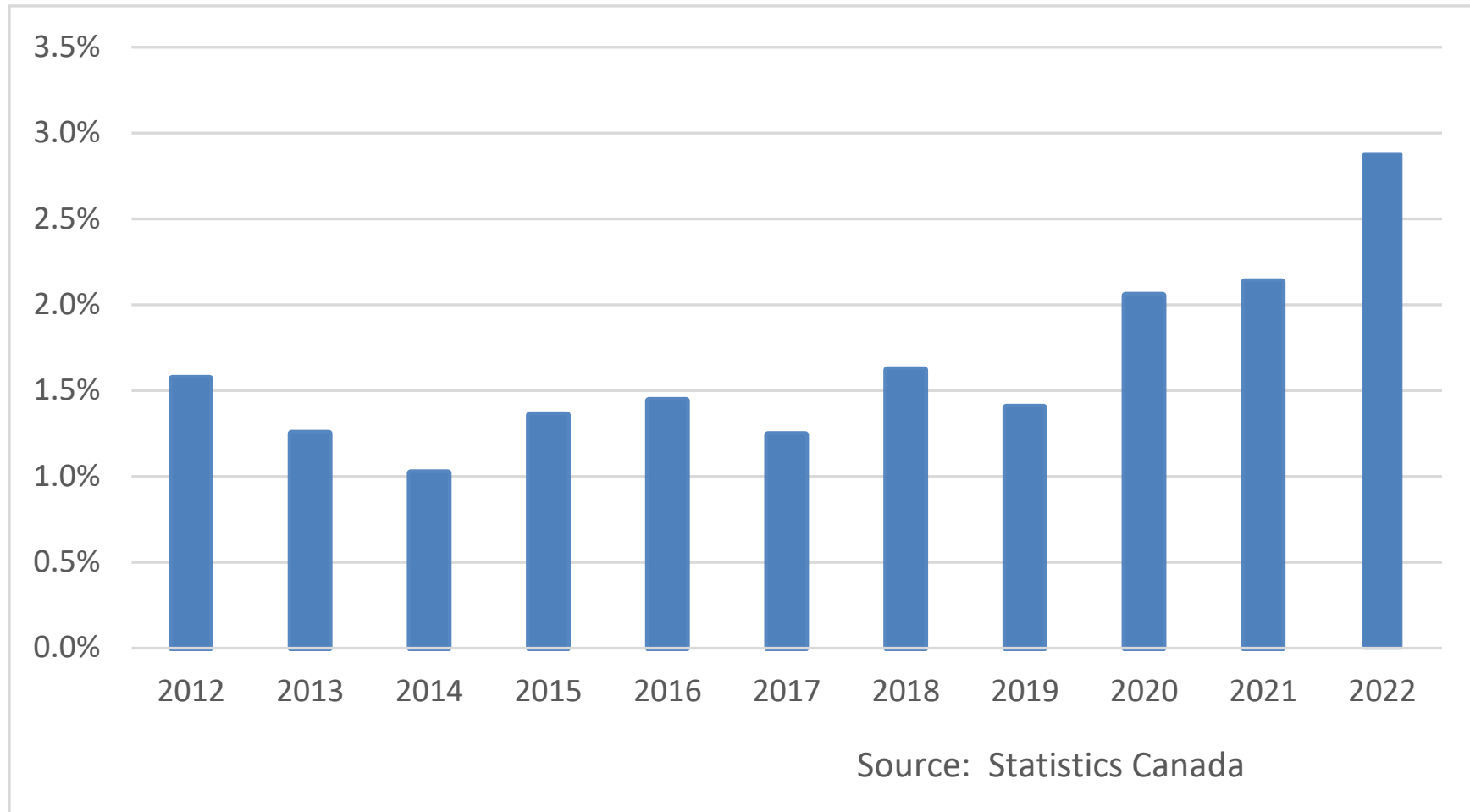
Source: Statistics Canada

# Supermarket Operating Profit 2012-2024



**2024**

# Supermarket Operating Margins 2012-2024

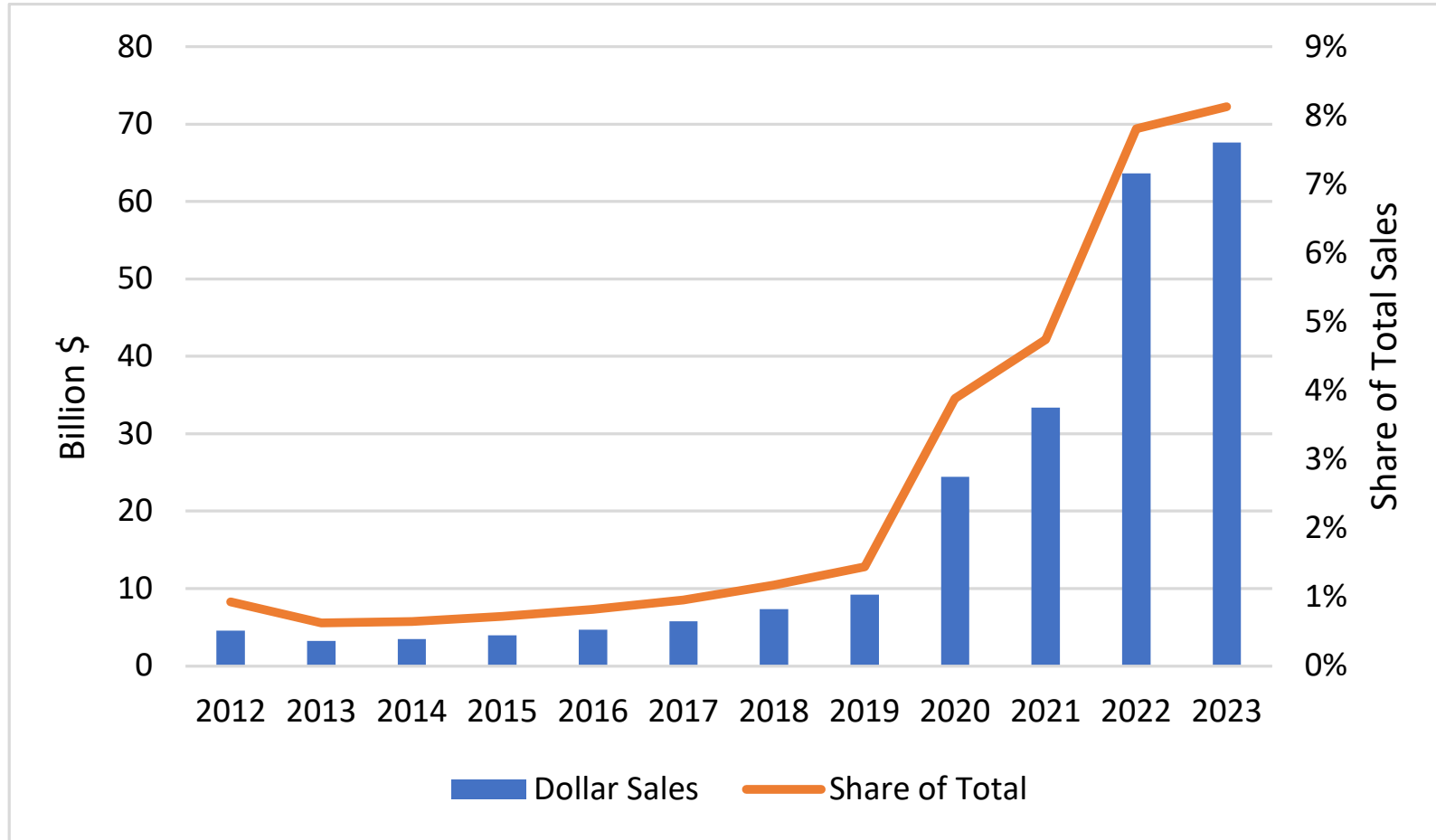


**2023/  
2024**





# Canadian E-Commerce Sales and Share 2012-2023



Canadian Food E-commerce \$3-5 Billion  
4% MAX





On-line Grocery Shopping:  
Not a threat to UFCW  
members at grocery

# Grocery Retail

Kevin Grier

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